



## **TIM CLARK, FINE WINE EDUCATION DIRECTOR**

As Fine Wine Education Director for Terlato Wines International, Tim Clark works directly with the wineries within the portfolio to communicate and teach the uniqueness and individuality of each to the marketplace.

Terlato Wines International has grown steadily, under the guidance and expertise of the Tony Terlato family, beginning in the 1950's, to become one of the most important wine companies in the United States, if not the world. From humble beginnings in fine wine retail in Chicago, through an exciting period of tremendous growth in distribution and importing (the first to import Pinot Grigio to the U.S.), to a strong position as winery owners both in the Napa and Sonoma Valleys, the Santa Barbara area in California, as well as Australia and Italy, their progress has been remarkable. An unrelenting passion for quality at every level, whether it is grape growing, production, marketing, sales and/or communication, is at the foundation of everything the Terlato Family and Terlato Wines does.

In an ongoing effort to teach and learn, the Terlato Family has been hosting special seminars and tastings since their beginnings, most of which involve food and wine. Tim's position is to represent the company throughout the country in conducting these events.

Tim joined Terlato Wines International in 2012 after ten years as National Wine Educator for Stag's Leap Wine Cellars and Ste. Michelle Wine Estates. Prior to 2003, Tim enjoyed a fourteen year career in wine education with the Robert Mondavi Winery. Tim came to Robert Mondavi in 1988 with an extensive background in restaurant and hotel management and specialty food importing. Tim's career with Robert Mondavi began in Boston, spread to the Northeast, and ultimately involved the entire United States and Canada.

With a strong belief that there really are no 'wine experts', only wine students, Tim maintains a keen interest in winegrowing, winemaking, history and all marketing aspects of the industry. He lectures frequently to all levels of the wine trade, Universities and wine groups. Tim resides with his three children and wife Dina in the Chicago area.